Extraction of Fresh Water, Rare Earth and Essential Minerals from Oil/Gas



## **Kevin Thimmesch**

- Chief Operating Officer for Eureka Resources
  - BS Biology
  - MS Industrial Hygiene
  - Experience
    - 29 years of mineral extraction
    - EHS (environment health and safety)
    - Sales including retail and industrial
    - Marketing
    - Business management
    - Operations
    - Procurement and Supply chain
    - Mergers and Acquisitions

## **Eureka Resources**

- Is an environmental solutions company.
- We utilize patented technology for advanced treatment of Oil and Gas waste-water turning that waste into valuable resources including:
  - Fresh Water-(meets USEPA Drinking Water Standards)
  - High Purity Evaporated Salt (sold into retail as pool salt)
  - Calcium Chloride (sold into the oil and gas industry with plans for retail sales)
  - Methanol (sold to gas compression and biodiesel industries)
  - Oil (sold into the refinery industry)
  - Lithium (sold into the ion battery industry)
  - Iodine (sold into the medical industry)

## **Snapshot of Eureka Resources**

#### **Overview**

#### **Standing Stone Facility**

- Eureka's patented processes enable us to be the only company in the advanced water treatment industry to meet EPA drinking water standards while extracting valuable minerals and co-products.
  - Oil, Methanol, Sodium Chloride, Calcium Chloride, Lithium are all extracted in our water treatment process and sold into a variety of diverse markets.
- Eureka provides a clean reliable and responsible water solution for oil and gas companies while reducing environmental exposure and costs relative to conventional saltwater disposal wells.
- Eureka's ability to recover and produce lithium positions it uniquely in the energy transition landscape.





## **Eureka Overview**

*Eureka is the <u>only</u> company to successfully commercialize a process which (i) recovers valuable co-products including lithium, (ii) produces fresh water which meets EPA standards for secondary drinking or discharge to the environment and (iii) is appropriate for many other commercial uses* 

- Eureka has leveraged water treatment and salt evaporation technologies to create a unique, patented treatment process to extract minerals from high salinity wastewater, while returning fresh water to secondary drinking water standards
- Eureka currently operates two advanced water treatment facilities
  - One facility in Williamsport, PA ("Second Street Facility") and one in Standing Stone, PA (the "Standing Stone Facility")
- As a result of recently signed long-term contracts, Eureka plans to construct the Susquehanna Facility, Bradford Mineral Works and the Second Street Crystallizer (collectively the "Expansion Facilities")



#### **Eureka Water Treatment Process Overview**

### **Eureka's Technology has Clear Environmental Advantages**



#### **Process Overview**

Eureka's proprietary, patented treatment process makes it the <u>only</u> water treatment company that has successfully commercialized treatment of produced water to meet river discharge standards while monetizing valuable lithium, sodium chloride and calcium chloride



## **Eureka's Business Model**



**Environmentally Friendly Minerals to Diversified End Markets** 

#### **Overview of Sodium Chloride Market and Pricing**

By 2024 Eureka will produce approximately 43,000 tons of salt annually, equals to approximately 0.2% of imported salt

#### Key Trends by End User Market

- Estimates for sodium chloride demand growth varies
- Chemical production accounted for over half of the Sodium Chloride market share in 2019
- US Market: Demand for salt is forecast to total 59.6 million metric tons in 2025, representing a 2.4% average annual increase from 53.0 million metric tons in 2020
  - Increases reflect a return from the pandemic-related drop in 2020
- Industrial: Salt consumption in chemical manufacturing is expected to grow 1.4% annually to 22.6 million metric tons through 2025



US Salt Demand by Market (MMT)

#### **US Salt Demand by Product (MMT)**



# 16.<sup>1</sup>20 CAGR: 20% 23.3 16.8 17.6 2016 2017 2018 2019 2020

#### Net US Salt Imports (MMT)

Source: Freedonia, Mordor Intelligence

#### **Overview of Calcium Chloride Market and Pricing**

By Q1 2024 Eureka will produce approximately 40,000 tons of calcium chloride annually, equal to approximately 3% of Chinese imports<sup>1</sup>

#### Key Trends by End User Market

- Total consumption of calcium chloride is expected to increase at 0.5% per year through 2023
  - Recovery in the energy sector and deicing segments are difficult to predict due to price sensitivity to oil prices and weather conditions
- <u>Deicing</u>: Deicing revenue is driven by flight volumes in cold weather areas
  - Calcium chloride consumption for deicing is decreasing relative to salt given pricing and deicing characteristics
- Dust Control: Dust control applications are expected to grow
  - Calcium chloride used to bind fine dust to increase air quality in urban areas







#### US Calcium Chloride Consumption by Sector (kT)



US Calcium Chloride Production vs. Consumption (kT)

#### **Overview of Current Lithium Market and Pricing**

Eureka is currently forecast to produce over 4,000 metric tons of lithium annually by 2025

#### Key Trends by End User Market

- Energy Storage: Rapidly growing market driven by accelerating adoption of EVs, particularly in China and Europe
  - Rechargeable batteries used extensively in portable electronic devices, tools and renewable energy / grid storage applications
  - Lithium currently provides the best combination of energy density and price for battery production
- Industrial: Remains a GDP growth-driven sector
- <u>Specialties:</u> Additional growth driven largely by niche automotive uses and pharmaceutical applications with growth from aging population trends





#### Global Battery EV Demand



#### **Total Lithium Market Demand (McKinsey Estimates)**



#### **Produced Water Treatment Overview – Other US Basins**

Eureka is positioned to treat water in basins that have high amounts of produced water, as well as, basins with high concentrations of dissolved minerals

- Depending on its geology, shale formations produce varying amounts of produced water
  - High Water Generation (over 1,000 gallons per MMcfe): Permian Basin and Barnett Shale
  - Medium Water Generation (200 1,000 gallons per MMcfe): Eagle Ford, Haynesville and Fayetteville
- As drilling continues to increase in the Permian Basin (Delaware Basin and Midland Basin) with a projected 38 MMBpd of produced water, it will become increasingly difficult for producers to dispose of wastewater
  - Through a series of facilities in the region, Eureka will be well positioned to capture market share comparable to its current 3% in the Marcellus, which would exceed 340 MBpd of produced water, based on the Permian's current over 11 MMBpd of produced water
- Increasing droughts in the arid southwest US will further drive demand for fresh water from treatment infrastructure



#### US Drought Intensity

Source: Environmental Protection Agency, US Drought Monitor as of 06/22/21 and Wall Street Research 1. Includes Bakken, Barnett, Eagle Ford and Haynesville





5-Year Permian Rig Count Evolution

# **Thank You!**

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